

BRIAN M. MCKENZIE
PARTNER



Professional Experience:

Since 2001 — Richards Barry Joyce & Partners – Partner
1999-2001 — Insignia/ESG, Inc. – Managing Director
1992-1999 — Lynch Murphy Walsh & Partners – Vice President

Education:

College of the Holy Cross, Worcester, MA

Affiliations:

College of the Holy Cross President's Council
Board of Directors - Boston Cares
Greater Boston Real Estate Board (Member)
Big Brother/Big Sister Program
Rosie's Place Shelter (Volunteer)

Major Accomplishment/Transactions:

Seventeen years of commercial real estate experience in Suburban Boston representing a variety of quality Landlords as exclusive leasing agent and tenants as exclusive representative.

- Represented Zoran Corporation in corporate relocation of 50,000 SF facility
- Sale of 400,000 SF office/flex facility to an investor with subsequent lease to Instrumentation Laboratories
- Represented Circles (Sodexo) in establishing a 40,000 SF Suburban call center location.
- Represented buyer in purchase of a six-building portfolio totalling \$38,000,000
- Leasing of 102,000 SF to SynQor on behalf of National Development
- Represented Kewill in 40,000 SF office building
- Subleasing of 100,000 SF on behalf of Converse Technology
- Recipient of Greater Boston Real Estate Board's "Platinum Club" award for transactions exceeding \$1,000,000
- Selected as "Regional Broker of the Year" for Insignia/ESG in 2000
- Recognized as one of CoStar's "Top Power Brokers" in Boston

Exclusive Tenant Representative and Consultant for Corporations and Professional Firms, Including:

Tellabs	260,000 SF
Sanmina SCI	200,000 SF
Converse	120,000 SF
PAREXEL	100,000 SF
Crowe Paradis	50,000 SF
Zoran Corporation	50,000 SF
Circles (Sodexo)	40,000 SF
Broadbus Technologies (Motorola)	50,000 SF
Mystic Valley Elder Services	22,000 SF

Exclusive Landlord Representative Experience for Greater Boston Office Buildings, Including:

Wakefield Office Park	Converse Technology	120,000 SF
Metro North Corp. Ctr.	National Development/UBS	1,200,000 SF
Solomon Pond Park	Great Point/Nordic	700,000 SF
Lake Williams Corp. Ctr.	Great Point	450,000 SF
Nagog Park, Acton	KBS Realty Advisors	700,000 SF
Ames Pond Corporate Ctr.	Farley White	327,000 SF
80-90 Central Street	KBS/Kennedy Associates	325,000 SF
Fordham Road Business Park	ING Clarion	300,000 SF
Andover Office Park	Boston Properties	230,000 SF

Expert Testimony:

Expert witness for Textron Systems for tax arbitration case in Suburban Boston.



RICHARDS BARRY JOYCE & PARTNERS, LLC