

Brian McKenzie | Partner



Professional Experience:

2001-Present — Richards Barry Joyce & Partners – Partner
1999-2001 — Insignia/ESG, Inc. – Managing Director
1992-1999 — Lynch Murphy Walsh & Partners – Vice President

Education:

College of the Holy Cross, Worcester, MA - Cum Laude

Affiliations:

College of the Holy Cross President's Council
Board of Directors - Boston Cares
Greater Boston Real Estate Board (Member)

Major Accomplishment/Transactions:

Nineteen years of commercial real estate experience in Suburban Boston representing a variety of quality Landlords as exclusive leasing agent and tenants as exclusive representative.

- Represented Randstad Professionals US in consolidation and establishment of a 70,000 SF corporate headquarters facility in Woburn
- Represented Picis, Inc. (United Healthcare) for 50,000 SF office renewal in Wakefield
- Represented Zoran Corporation in corporate relocation of 50,000 SF facility
- Sale of 400,000 SF office/flex facility to an investor with subsequent lease to Instrumentation Laboratories
- Represented Circles (Sodexo) in establishing a 40,000 SF Suburban call center location.
- Represented Puma North America on the acquisition of its 129,000 SF headquarters building
- Subleasing of 100,000 SF on behalf of Converse Technology and consolidation of a 90,000 SF office facility in Wakefield
- Multiple Recipient of Greater Boston Real Estate Board's "Platinum Club" award for transactions exceeding \$1,000,000
- Recognized as one of CoStar's "Top Power Brokers" in Boston

Exclusive Tenant Representative and Consultant for Corporations and Professional Firms, Including:

Tellabs	260,000 SF	Crowe Paradis	50,000 SF
PAREXEL	230,000 SF	Zoran Corporation	50,000 SF
Sanmina SCI	200,000 SF	Broadbus Technologies (Motorola)	50,000 SF
Puma Corporation	129,000 SF	Picis (United Healthcare)	50,000 SF
Converse	90,000 SF	Circles (Sodexo)	40,000 SF
Randstad Professionals	70,000 SF	Mystic Valley Elder Services	22,000 SF

Exclusive Landlord Representative Experience for Greater Boston Office Buildings, Including:

Wakefield Office Park	Comverse Technology	120,000 SF
Metro North Corp. Ctr.	National Development/UBS	1,200,000 SF
Solomon Pond Park	Great Point/Nordic	700,000 SF
Lake Williams Corp. Ctr.	Great Point	450,000 SF
Nagog Park, Acton	KBS Realty Advisors	700,000 SF
Ames Pond Corporate Center	RREEF	325,000 SF
80-90 Central Street	KBS/Kennedy Associates	325,000 SF
Andover Office Park	Boston Properties	230,000 SF

Expert Testimony:

Expert witness for Textron Systems for tax arbitration case in Suburban Boston.

