

ERIC SMITH
SENIOR VICE PRESIDENT



Professional Experience:

Since 2007 – Richards Barry Joyce & Partners
2004-2007 – CB Richard Ellis/New England
2001-2004 – N.O.S.C. Corp.

Education:

University of Vermont, B.S.
Phillips Exeter Academy
Boston College High School

Affiliations:

Greater Boston Real Estate Board (Member)
Boston College High School Class Chairman

Major Accomplishments:

Since entering into commercial real estate brokerage, Eric has completed numerous leasing and sale transactions for both Tenants and Landlords, specializing in office, flex, and lab space in the Cambridge and Inner Suburban Marketplace.

Exclusive Tenant Representative and Consultant for Corporations and Professional Firms, Including:

Alinea Pharmaceuticals	Fuld & Company
Apredica	gamerDNA
Ascent Technology	Gene Network Sciences
AVEO Pharmaceuticals	Idenix Pharmaceuticals
BIND Biosciences	Makoto Life Sciences
Biomodels	Metamark Genetics
Boston Herald	MOTUS Corp.
Cambridge Interactive Development Corporation	Natural Standard
Codon Devices	OxySystems
Comverse	Selecta Biosciences
Dialogos	The Frankel Group
Emerging Energy Research	Vantage Technology Consulting Group
Entra Pharmaceuticals	Veritas Medicine
EpiZyme	WebLayers

Exclusive Landlord Representation Experience for Cambridge Properties, Including:

Biomed Cambridge Portfolio	Biomed	1,300,000 SF
Cambridge Center	Boston Properties	1,000,000 SF
Cambridge Discovery Park	The Bulfinch Companies	700,000 SF
245 First Street	Equity Office	300,000 SF
One Canal Park	Equity Office	100,000 SF
141 Portland Street	Intercontinental	150,000 SF
161 First Street	Alexandria	60,000 SF
230 Albany Street	MIT	20,000 SF

