

# Eric Smith | *Senior Vice President*



## Professional Experience:

Since 2007 – Richards Barry Joyce & Partners  
2004-2007 – CB Richard Ellis/New England  
2001-2004 – N.O.S.C. Corp.

## Education:

University of Vermont, B.S.  
Phillips Exeter Academy  
Boston College High School

## Affiliations:

Greater Boston Real Estate Board (Member)  
Boston College High School Class Chairman

## Major Accomplishment/Transactions:

Since entering into commercial real estate brokerage, Eric has completed numerous leasing and sale transactions for both Tenants and Landlords, specializing in office, flex, and lab space in the Cambridge and Inner Suburban Marketplace.

## Exclusive Tenant Representative and Consultant for Corporations and Professional Firms, Including:

24M	Dialogos	Natural Standard
Alinea Pharmaceuticals	Edimer Pharmaceuticals	NinePoint Medical
Apredica	Eleven Biotherapeutics	Plexxi
Ascent Technology	Emerging Energy Research	Proteostasis Therapeutics
AVEO Pharmaceuticals	Entra Pharmaceuticals	Sage Therapeutics
BIND Biosciences	EpiZyme	Sand9
Biomodels	Fuld & Company	Selecta Biosciences
Blueprint Medicine	gamerDNA	Stromedix
Boston Herald	Gen9	Sun Catalytix
Cambridge Interactive	Gene Network Sciences	The Frankel Group
Development Corporation	Idenix Pharmaceuticals	Tolerx
Cambridge NanoTech	Incentive Targeting	Verastem
Charles River Ventures	Living Proof	Verivue
Codon Devices	Makoto Life Sciences	WebLayers
Converse	Metamark Genetics	
Constellation Pharmaceuticals	MOTUS Corp.	

## Exclusive Landlord Representation Experience for Cambridge Properties, Including:

BioMed Realty Trust Cambridge Portfolio	BioMed Realty Trust	1,900,000 SF
Cambridge Center	Boston Properties	1,000,000 SF
Cambridge Discovery Park	The Bulfinch Companies	700,000 SF
610 & 700 Main Street	MIT	700,000 SF
245 First Street	Equity Office	300,000 SF
One Canal Park	Equity Office	100,000 SF
141 Portland Street	Intercontinental	150,000 SF
1030 Massachusetts Avenue	Longfellow Real Estate Partners	70,000 SF
161 First Street	Alexandria	60,000 SF
230 Albany Street	MIT	20,000 SF

