

James Lipscomb | Senior Vice President



Professional Experience:

Since March 2003 — Richards Barry Joyce & Partners
2002-2003 — CB Richard Ellis/ Whittier Partners
1997-2001 — United States Army

Education:

Dartmouth College, B.A.

Affiliations:

Boys & Girls Clubs Of Boston - Friends Council
Year Up - Mentor
Dartmouth Alumni Club
Commercial Brokerage Association (Member)
Greater Boston Real Estate Board (Member)
Licensed Massachusetts and New Hampshire Broker

Major Accomplishment/Transactions:

- Represented PUMA North America on their North American Headquarters for 120,000 SF and International Design Center for 60,000 SF
- Sale of 400,000 SF office/ flex facility to an investor with subsequent lease to Instrumentation Laboratories
- Represented Sanmina Corporation on disposition of 350,000 SF of corporate facilities
- Represented Kelmar on local and national portfolio of office locations
- Represented Mercury Computer Systems on local and national portfolio of office and manufacturing locations
- Leasing of 480,000 SF to Motorola and ACME Packet on behalf of Divco Properties
- Leasing of 92,000 Sf to PAETEC on behalf of Winthrop Properties
- Served for four years as a U.S. Army Combat Engineer Officer in South Korea and Germany
- Recognized in 2004-2010 as one of CoStar's "Top Power Brokers" in Boston

Tenant Representation and Consulting for Corporations and Professional Firms, Including:

Ampergen	Crowe Paradis Services Corporation	Lambda Resolution	Tizor Networks
Agilent Technologies	Dextrys	MAD DOC Software	TUV Rheinland
Anixter	Dimensional Photonics	Mercury Computer Systems	United Biosource
Applied Biosystems	Eastern Research Group	Milliman	Umber Systems
Arbor Networks	Envio Networks	NIKE	Verrex
Auriga Measurement Systems	Ergonomic Group	PE Systems	veveo.TV
Axsys Technologies	Flextronics	Puma North America	Wavemark
Azuki Systems	Grace Hunt	Reveal Imaging Technology	West Ridge Networks
Blueshift Technologies	Graduate Leverage	Sanmina	Wyeth Pharmaceuticals
ByAllAccounts	I2 Systems	Softech	XIUS-bcgi
Cambridge Nanotech	Image Stream Medical	Standard Electric	Zeevee
CompuGroup Medical	Juniper Networks	State Street	
Comverse Technologies	Kelmar	Talent Retriever	
Corning		Telsima	

Landlord Clients Include:

Suburban Property	The Gutierrez Company	1,200,000 SF
CrossPoint, Lowell	Divco West Properties, Yale	1,200,000 SF
Chelmsford & Exeter, NH Portfolio	Carye Associates	1,000,000 SF
Devens Industrial Park (2 Buildings)	CrossHarbor Capital	730,000 SF
181, 187, 200 Ballardvale, Wilmington	Griffith Properties	550,000 SF
100 Crosby Drive, Bedford	DivcoWest Properties	300,000 SF
Shattuck Office Park, Andover	Boston Properties	230,000 SF
90 Central Street, Boxborough	Piedmont Office Realty Trust	175,000 SF
8 Presidential Way, Woburn	Campanelli Companies	160,000 SF
80 Central Street, Boxborough	Koll Bren Schreiber	150,000 SF

