

JAY NUGENT
SENIOR VICE PRESIDENT



Professional Experience:

Since 2007 — Richards Barry Joyce & Partners
2002-2007 — Jones Lang LaSalle, Assistant Vice President
2000-2002 — Grubb & Ellis Company, Associate

Education:

Arizona State University, B.S.

Affiliations:

Commercial Brokers Association (Board Member)
Greater Boston Real Estate Board (Member)
Big Brothers Big Sisters of Massachusetts Bay (Active Member)

Major Accomplishments:

- Nine years of commercial real estate experience representing a variety of quality Tenants as exclusive representative and Landlords as exclusive leasing agent.
- In the last nine years, Jay has leased or sold over 5 million SF of space. Jay has also been recognized numerous times by the Commercial Real Estate Brokers Association as a Platinum Producer.
- Recognized as one of CoStar's "Top Power Brokers" in Boston
- Recipient of 2009 Greater Boston "Suburban Deal of the Year"

Exclusive Tenant Representative Experience and Consultant for Corporations and Professional Firms, Including:

Amerivault	Hilton Hotels
Aquent	Holden Advisors
AutoDesk	IBM
Battelle Memorial Institute	Kadant
Berlitz Foreign Languages	Kurzweil Educational Systems
Cato Research	Lewis PR
Citizens Bank	Metlife
ClickSquared	MRO Software
Comcast Corporation	Oscient Pharmaceuticals
Covisia	Prudential Insurance
DB Schenker	Quaker Oats
Enlight	Repligen Corporation
Environmental Health & Engineering	Rogers Casey
Extech Instruments	Starbucks Coffee Company
Flir Systems	Summit Mortgage
Fuld & Company	THD, Inc.
GPC Biotech	Transunion

Exclusive Landlord Representative Experience for Suburban Boston Properties, Including:

Cabot Cabot & Forbes	Westwood Station Development, Westwood	1,200,000 SF
ING Clarion	Waltham Woods Corporate Center, Waltham	391,000 SF
Normandy Real Estate Partners	Wells Corporate Center, Newton	300,000 SF
Great Point Investors	15-45 Dan Road, Canton	286,000 SF
Rockpoint/Saracen Properties	Stony Brook Office Park, Waltham	280,000 SF
Northland Corporation	Suburban Portfolio (2 Buildings)	240,000 SF
Archon Group	117 Kendrick Street, Needham	217,000 SF
Cornerstone Advisers	University Office Park, Waltham	150,000 SF
UBS	400 Crown Colony, Quincy	120,000 SF
Normandy Real Estate Partners	Prospect Hill Corporate Center, Waltham	116,000 SF
Intrum Corporation	3 Building Suburban Portfolio	110,000 SF
New Boston Fund	254 Second Avenue, Waltham	85,000 SF
National Development	343 Winter Street, Waltham	65,000 SF
Crosspoint Associates	Main Street Corporate Center, Waltham	60,000 SF



RICHARDS BARRY JOYCE & PARTNERS, LLC