

John Wilson | Partner



Professional Experience:

Since 2001 — Richards Barry Joyce & Partners
1993-2001 — Insignia/ESG
1991-1993 — Palladins, Inc.
1985-1991 — Hunneman Commercial Corporation

Education:

University of Massachusetts, Amherst, BS

Affiliations:

Greater Boston Real Estate Board Member
UMass Alumni Association
Commercial Brokers Association
Beacon Hill Civic Association
Hill House Community Center
Shady Hill School Board of Overseers

Major Accomplishment/Transactions:

John has worked for the last 26 years as a commercial real estate advisor servicing the tenant and landlord community throughout suburban Boston and globally, focusing on the leasing and sale of office, R&D, and industrial facilities.

- Leased or sold over 8 million square feet of space globally.
- Represents large corporate clients and specializes in venture start-up tenant advocacy.
- Other accomplishments include representing tenants in the completion of four corporate build-to suits totaling over 740,000 square feet.
- Global real estate experience for a Fortune 500 company.
- Experience includes transaction management, lease administration, site selection, strategic planning and risk management

Exclusive Tenant Representative and Consultant Experience:

Affirmed Networks	Converse	Quantum Bridge Communications
Agilent Technologies	Corning	Reveal Imaging
Airvana Corporation	Cymer Incorporated	Soundbite
Anixter Corporation	L3	Starent Networks
Applied Micro Circuits Corp.	MatrixOne	Tellabs
ArrowPoint	Netscout Systems	Winphoria Networks
CapitalOne	Nike	Wyeth
Constant Contact	Philips Medical Systems	

Exclusive Landlord Representative Experience for Suburban Boston Property, Including:

Towermarc/Equitable	Suburban Land	350 Acre campus
The Gutierrez Company	Suburban Properties	1,200,000 SF
DivcoWest	Suburban Properties	1,500,000 SF
Koll Bren Advisors	Suburban Portfolio	1,000,000 SF
Carye Associates	Suburban Portfolio	1,000,000 SF
RREEF	Suburban Properties	700,000 SF
Griffith Properties	Suburban Properties	550,000 SF
Boston Capital	Suburban Properties	450,000 SF
Boston Properties	Suburban Properties	230,000 SF
Kennedy Associates	Suburban Properties	150,000 SF

