

JOHN C. WILSON
PARTNER



Professional Experience:

Since 2001 — Richards Barry Joyce & Partners
1993-2001 — Insignia/ESG
1991-1993 — Palladins, Inc.
1985-1991 — Hunneman Commercial Corporation

Education:

University of Massachusetts, Amherst, BS

Affiliations:

Greater Boston Real Estate Board Member
UMass Alumni Association
Duxbury Ocean Racing Circuit (Treasurer)
Beacon Hill Civic Association
Hill House Community Center

Major Accomplishment/Transactions:

John has worked for the last 20 years as a commercial real estate advisor servicing the tenant and landlord community throughout suburban Boston, focusing on the leasing and sale of office, R&D, and industrial facilities.

- Leased or sold over 7 million square feet of space in suburban Boston.
- Represents large corporate clients and specializes in venture start-up tenant advocacy.
- Other accomplishments include representing tenants in the completion of four corporate build-to suits totaling over 740,000 square feet.
- Manages RBJ's corporate facilities solutions group, which provides property management, lease administration and property accounting.
- Global real estate provider for Fortune 500 company with 19 million SF in Americas, Asia, and Europe.

Exclusive Tenant Representative and Consultant for Corporations and Professional Firms, Including:

Agilent Technologies	MatrixOne
Airvana, Inc.	Netscout Systems
Anixter Corporation	Philips Medical Systems, Inc.
Appian Communications	Quantum Bridge Communications
Applied Micro Circuits Corp.	Reveal Imaging
ArrowPoint, Inc.	Starent Networks
Brix Networks	Tellabs, Inc.
CapitalOne	Titan Corporation
Ciena Corporation	Winphoria Networks, Inc.
Corning, Inc.	Wyeth

Exclusive Landlord Representative Experience for Suburban Boston Property, Including:

Towermarc/Equitable	Suburban Land	350 Acre campus
The Gutierrez Company	Suburban Property	1,200,000 SF
Divco	Suburban Property	1,200,000 SF
Koll Bren Advisors	Suburban Portfolio	1,000,000 SF
Carye Associates	Chelmsford Portfolio	500,000 SF
Boston Properties	Suburban Properties	230,000 SF
Boston Capital	Suburban Properties	450,000 SF
Kennedy Associates	Suburban Properties	150,000 SF

