

**KRISTIN CONNELLY**  
**DIRECTOR OF NATIONAL ACCOUNTS**



**Professional Experience:**

- Since 2005 — Richards Barry Joyce & Partners
- 2003-2005 — Spaulding & Slye Colliers
- 2000-2003 — Digitas
- 1999-2000 — Hill, Holiday, Connors & Cosmopolos

**Education:**

Boston College, B.A.

**Affiliations:**

Greater Boston Real Estate Board  
 Commercial Brokers Association

**Major Accomplishment/Transactions:**

- Prior to beginning a career in real estate, Kristin spent three years in marketing working at Hill, Holiday and Digitas where she help to create direct marketing campaigns for corporate clients such as FedEx, AT&T and American Century Investments. Kristin entered into commercial real estate working at Spaulding & Slye Colliers representing both tenants and landlords in the 495/Mass Pike suburban marketplace. Her clients included Berkeley Investments, Maric, Inc., GID and RREEF.
- Kristin currently works on over 40 active assignments including lease renewals, expansions, sub-leases, lease restructuring and terminations.

**Exclusive Tenant Representation and Consulting for Corporations in the following locations:**

Domestic:

Addison, TX  
 Albany, NY  
 Amherst, NY  
 Anaheim, CA  
 Atlanta, GA  
 Arlington, VA  
 Austin, TX  
 Bluebell, PA  
 Boston, MA  
 Brooklyn, NY  
 Buffalo, NY  
 Chadds Ford, PA  
 Chicago, IL  
 Dallas, TX  
 Denver, CO  
 Detroit, MI  
 Falls Church, VA

Fairway, KS  
 Farmington, CT  
 Foster City, CA  
 Guilford, CT  
 Hudson, OH  
 Houston, TX  
 Kansas City, KS  
 Lake Success, NY  
 Los Angeles, CA  
 Manchester, NH  
 Mansfield, MA  
 Melville, NY  
 Minnetonka, MN  
 Morristown, NJ  
 Mt. Laurel, NJ  
 New Haven, CT  
 New Orleans, LA  
 New York, NY

Overland Park, KS  
 Palos Heights, IL  
 Philadelphia, PA  
 Phoenix, AZ  
 Portland, ME  
 Portland, OR  
 Raleigh, NC  
 Rochester NY  
 Rocky Hill, CT  
 San Antonio, TX  
 San Francisco, CA  
 Seattle, WA  
 Tyson's Corner, VA  
 Westlake Village, CA  
 White Plains, NY  
 Woodbury, NY

International:

Amsterdam, Netherlands  
 Copenhagen, Denmark  
 Frankfurt, Germany  
 London, UK  
 Mexico City, Mexico  
 Paris, France  
 Pune, India  
 Reynosa, Mexico  
 Sydney, Australia  
 Tokyo, Japan

**National Tenant Representation for the following Clients:**

AMCC  
 Ameresco  
 Aspen Technology  
 AutoPart International  
 Barker Steel  
 BugLabs  
 Circles  
 Circor  
 Corning Incorporated  
 Dana Farber Cancer  
 Institute

Davies Murphy Group  
 Dextrys  
 Dunkin Donuts  
 EDC  
 Emptoris  
 EnerNOC  
 Exact Software  
 Forrester Research  
 Genzyme Corporation  
 Harvard Medical School  
 IDG

InfoSciTex  
 ITA Software  
 Kelmar Associates  
 LTX Credence  
 Mass Mutual  
 MatrixOne (Dassault  
 Systemes)  
 Mercury Computer  
 Systems  
 NMS Communications  
 Olympus NDT

OneBeacon Insurance  
 PAREXEL International  
 Riverside Capital  
 Sapient  
 Schweitzer Mauduit  
 Shire Pharmaceuticals  
 Group  
 Sovereign Bank  
 State Street  
 Yankee Group

**Lease Portfolio Management for the following Clients:**

<u>Clients</u>	<u>Portfolio in Square Feet</u>	<u>Clients</u>	<u>Portfolio in Square Feet</u>
Dana Farber Cancer Institute	658,608	PAREXEL	672,243
Forrester Research	248,400	Shire Pharmaceuticals Group	593,455
ITA	80,523	UHY	106,866
MatrixOne (Dassault Systemes)	63,955	Other RBJ Clients	2,601,443
Mercury Computer Systems	248,924	<b>TOTAL SF</b>	<b>5,451,120</b>
NMS Communications	176,703		

