

MICHAEL FRISOLI
PARTNER



Professional Experience:

Since 2001 — Richards Barry Joyce & Partners
1994-2001 — Fallon Hines & O'Connor / Trammell Crow, Senior Vice President
1993-1994 — Spaulding & Slye, Associate
1991-1993 — Atlantic Retail Partners

Education:

Tufts University, B.A.

Affiliations:

Greater Boston Real Estate Board (Member)
Commercial Leasing Investment Committee
Make A Wish Foundation (Board Member)
Tufts University Athletic Club (Board Member)

Major Accomplishment/Awards:

- Fourteen years of commercial real estate experience representing a variety of quality Tenants as exclusive representative and Landlords as exclusive leasing agent.
- 2004 CBA Investment Sale Deal of the Year
- 1995-2004 Platinum Producer Award
- Recognized in 2005 as one of CoStar's "Top Power Brokers" in Boston

Exclusive Tenant Representative and Consultant for Corporations and

Professional Firms, Including:

Applix	Mercury Computer Systems
BTU Ventures	Make A Wish Foundation
Computer Corporation of America	NMS Communications
Concord Communications	PAREXEL International
Edocs	Pentose Pharmaceuticals
Instron Corporation	Serono
JSB Software	State Street Corporation
Kana	Watchfire
LTX Corporation	Xerox Corporation

Exclusive Landlord Representative Experience for Suburban Boston Properties, Including:

Archon Group
Cornerstone Advisers
ING Clarion
LNR Property Corporation
LoneSTAR/Conroy Development
Morgan Stanley
National Development
Park Development Corporation
RREEF
Waterford Development

