

RICHARD F. HERLIHY  
EXECUTIVE VICE PRESIDENT OF  
INVESTMENT SALES



### Professional Experience:

Since 2004 — Richards Barry Joyce & Partners  
2001-2004 — Cushman & Wakefield  
1995-2001 — Trammel Crow Company

### Education:

College of the Holy Cross

### Affiliations:

Commerical Brokers Association  
Real Estate Finance Association  
Greater Boston Real Estate Board

### Major Accomplishment/Transactions:

- Headed Middle market group for Trammel Crow Company and Cushman & Wakefield for 7 years.
- Successfully completed over 100 transactions totaling more than \$1.5 billion.

### Recent/Notable Transactions:

Property Address	Sale Price	Transaction SF
70 Franklin Street, Boston, MA	\$21,500,000	84,422
830 Winter Street, Waltham, MA	\$51,250,000	179,855
150 Royall Street, Canton, MA	\$23,000,000	284,959
Locke Drive Portfolio, Marlborough, MA	\$22,100,000	297,000
Fresh Pond Research Center, Cambridge, MA	\$20,700,000	90,702
52-56 Roland Street, Somerville, MA	\$19,400,000	161,441
130 Lizotte Drive, Marlborough, MA	\$18,650,000	100,000
190 Mechanic Street, Bellingham, MA	\$17,725,000	210,000
19 & 21 Alpha Road, Chelmsford & 165 Lexington Road, Billerica, MA	\$16,050,000	127,470 (Alpha) & 80,000 (Lexington)
58 Charles Street, Cambridge, MA	\$13,475,000	49,000
736 Addison, Erwin, NY	\$12,500,000	408,000
125 Constitution Boulevard, Franklin, MA	\$8,200,000	134,133

