

RON FRIEDMAN  
SENIOR VICE PRESIDENT



**Professional Experience:**

Since 2001 — Richards Barry Joyce & Partners  
1999-2001 — MicroStrategy, Inc.

**Education:**

Dartmouth College, B.A., Government & International Relations

**Affiliations:**

Greater Boston Real Estate Board (Member)  
Dartmouth Alumni Association  
Dana Farber Leadership Council - Dana Farber Cancer Institute

**Major Accomplishment/Transactions:**

- Prior to joining RBJ, three years of experience specializing in enterprise sales to Fortune 1000 companies at the CXO executive level. Since joining Richards Barry Joyce & Partners, completed several sale and lease transactions of office and flex space for Tenants and Landlords in the Route 128 Marketplace.

**Exclusive Tenant Representative and Consultant for Corporations and Professional Firms, Including:**

AccuRev	Integration Partners
Akaza Research	Link Medicine
Artisan Pharma	Myvu, Inc.
Avedro, Inc.	National Dentex
AVG Technologies	Nike USA, Inc.
Bladelogic	NRT, LLC
Brontes Technologies	PAREXEL International
BTU Ventures, Inc.	Proven Process Medical Devices
Burntsand, Inc.	Red Bend Software
Charles River Ventures	Retica, Inc.
Circor International	Sefas Innovation
Conformis, Inc.	Soundbite Communications
Dace Ventures	Spectral Sciences
Davies Murphy Group	StarRF
Demandware	Syndax Pharmaceuticals
Dynatrace	The Boston Globe
Education Development Center	TrendMicro Inc.
Excelergy Inc.	Trigent Software
Graduate Leverage	Voltaire, Inc.
Hypermed, Inc.	Zanett, Inc.
InfraReDx, Inc.	

**Exclusive Landlord Representative Experience for Suburban Boston Property, Including:**

Burlington Research Ctr.	Gutierrez Companies	590,000 SF
MetroNorth Corporate Ctr.	National Development	420,000 SF
Lexington Corporate Ctr.	Normandy Real Estate Partners	285,000 SF
25 Mall Road	Equity Office Properties	275,000 SF
One Wall Street	Gutierrez Companies	192,000 SF
45-55 Hayden Avenue	TA Associates Realty	190,000 SF
One Newton Place	TA Associates Realty	172,000 SF
Main Street Corporate Center	Crosspoint Associates	125,000 SF
91 Hartwell Avenue	Boston Properties	121,000 SF
400 Fifth Avenue	Normandy Real Estate Partners	116,000 SF
Point West Place	RREEF	108,000 SF
313 Washington Street	Transwestern	76,000 SF
80 Hayden Avenue	Marwick Associates	43,000 SF



RICHARDS BARRY JOYCE & PARTNERS, LLC