

Ron Friedman | *Senior Vice President*



Professional Experience:

Since 2001 — Richards Barry Joyce & Partners
1999-2001 — MicroStrategy, Inc.

Education:

Dartmouth College, B.A., Government & International Relations

Affiliations:

Greater Boston Real Estate Board (Member)
Dartmouth Alumni Association
Dana Farber Leadership Council - Dana Farber Cancer Institute

Major Accomplishment/Transactions:

- Prior to joining RBJ, three years of experience specializing in enterprise sales to Fortune 1000 companies at the CXO executive level. Since joining Richards Barry Joyce & Partners, completed several sale and lease transactions of office and flex space for Tenants and Landlords in the Route 128 Marketplace.

Exclusive Tenant Representative and Consultant for Corporations and Professional Firms, Including:

AccuRev	Mellanet Technologies
Affinova	National Dentex
Akaza Research	Netcrackers Technology Corp.
Artisan Pharma	NETZSCH Instruments
Avedro, Inc.	Nike USA, Inc.
AVG Technologies	NRT, LLC
Charles River Ventures	Olympus NDT
Circor International	PAREXEL International
Dace Ventures	Pitney Bowes
Davies Murphy Group	Proven Process Medical Devices
Dovetail Heartery	Sefas Innovation
Dynatrace	Soundbite Communications
Education Development Center	Spectral Sciences
Graduate Leverage	Syndax Pharmaceuticals
Integration Partners	THD
iRacing Corporation	The Boston Globe
iRobot Corporation	Trigent Software
Logica CMG	Wilmer Hale

Exclusive Landlord Representative Experience for Greater Boston Office Buildings, Including:

Guest Street Redevelopment	Newbrands	1,000,000 SF
Burlington Research Ctr.	Gutierrez Companies	590,000 SF
MetroNorth Corporate Ctr.	National Development	420,000 SF
25 Mall Road/ 77 Southborough	Equity Office Properties	400,000 SF
Waltahm Woods Corp Center	Clarion Partners	400,000 SF
400 First Avenue	Normandy	390,000 SF
Lexington Corporate Ctr.	Normandy Real Estate Partners	285,000 SF
Chapel Bridge Office Park	Chapel Bridge Association	250,000 SF
One Wall Street	Gutierrez Companies	192,000 SF
45-55 Hayden Avenue	TA Associates Realty	190,000 SF
One Newton Place	TA Associates Realty	172,000 SF
Needham Portfolio	Maric	150,000 SF
Main Street Corporate Center	Crosspoint Associates	125,000 SF
91 Hartwell Avenue	Boston Properties	121,000 SF
Point West Place	RREEF	108,000 SF

