

RON FRIEDMAN
VICE PRESIDENT



Professional Experience:

Since 2001 — Richards Barry Joyce & Partners
1999-2001 — MicroStrategy, Inc.

Education:

Dartmouth College, B.A., Government & International Relations

Affiliations:

Greater Boston Real Estate Board (Member)
Dartmouth Alumni Association
Dana Farber Leadership Council - Dana Farber Cancer Institute

Major Accomplishment/Transactions:

- Three years of experience specializing in enterprise sales to Fortune 1000 companies at the CXO executive level. Since joining Richards Barry Joyce & Partners, completed several sale and lease transactions of office and flex space for Tenants and Landlords in the Route 128 Marketplace.

Exclusive Tenant Representative and Consultant for Corporations and Professional Firms, Including:

AccuRev	Integration Partners
Achievement Technologies	Nike USA, Inc.
Alphatec Spine	PAREXEL International
Ardence, Inc.	Proven Process Medical Devices
Astaro Corporation	Red Bend Software
Aura Communications	Retica, Inc.
Bladelogic	Snowbound Software
Brontes Technologies	Soundbite Communications
BTU Ventures, Inc.	Spectral Sciences
Burntsand, Inc.	The Boston Globe
Circor, Inc.	The MicroOptical Corporation
Colubris Networks	TrendMicro Inc.
CXO Systems	Trigent Software
Embarc, Inc.	Voltaire, Inc.
Excelergy Inc.	Xerox Corporation
FilesX	Zanett, Inc.
Greystone Solutions	

Exclusive Landlord Representative Experience for Suburban Boston Property, Including:

Lexington Corporate Ctr.	Normandy Real Estate Partners	285,000 SF
One Wall Street	Gutierrez Companies	192,000 SF
45-55 Hayden Avenue	TA Associates Realty	190,000 SF
400 Fifth Avenue	Normandy Real Estate Partners	116,000 SF
Point West Place	RREEF	108,000 SF
313 Washington Street	Transwestern	76,000 SF
80 Hayden Avenue	Marwick Associates	43,000 SF

